



# Monthly Revenue Release

Agency of Administration  
November 21, 2017

Contact: Susanne Young  
(802) 828-3322

**Montpelier, VT - Secretary of Administration, Susanne Young, releases Vermont's Revenue Results for October of 2017. Preliminary results indicate General and Transportation Funds finish slightly below target, while Education Fund finishes in positive territory.**

Revenue collections for the month of October 2017 have been compiled. October marks the fourth month of fiscal year 2018.

General Fund revenues collected for the month of October totaled \$107.36 million, -\$0.20 million below the consensus cash flow expectation for the month. The October monthly consensus cash flow target reflects where General Fund receipts overall should be through the month, given the consensus revenue forecast for fiscal year 2018 adopted by the Emergency Board on July 21, 2017, according to Secretary of Administration Susanne Young. The under-performance was driven primarily by -\$5.69 million less than expected collections in Personal Income Tax. This variance was offset by the fact that not all of the expected \$16.3 million in pending extra ordinary corporate refunds were fully paid out as expected in October. All other components of the General Fund were either slightly ahead or slightly behind target.

Year to date, the General Fund has under-performed by -\$3.06 million, consisting of a cumulative down in the Personal Income Tax of -\$6.41 million and a better than expected result in the Corporate Income Tax of \$2.99 million and the Meals & Rooms Tax of +\$0.8 million versus its cumulative target through October. The positive performance in the Corporate Tax is attributed to a lower than expected activity in Corporate Refunds.

The Transportation Fund collected \$23 million for the month, -\$0.58 million behind its \$23.58 million target. All components of the Transportation Fund were modestly below target last month except for the Purchase and Use Tax which was up versus its monthly consensus cash flow target by \$0.36 million. Year to date, the Transportation Fund is ahead of its cumulative target through October by +\$0.69 million.

The Education Fund collected \$18.45 million for the month, +\$0.41 million above the consensus target of \$18.04 million. Year to date the Education Fund is ahead of its cumulative through October target by \$0.92 million.

Compared to the period through October of last fiscal year, cumulative General Fund revenues to date have decreased by -\$12.43 million, at \$457.48 million through the first four months of fiscal year 2018 versus \$469.92 million for the same period last fiscal year. This decrease can be largely attributed to lower than projected Corporate Tax receipts, coupled with a partial payout of the pending extraordinary corporate refunds mentioned above. The Transportation and Education Funds revenues through the first third of fiscal year 2018 were also only slightly ahead of last year's October receipts totals by \$3.02 million and \$4.14 million, respectively.

Secretary Young stated, "This month's results in the Personal Income Tax pushes the year to-date total to a cumulative underperformance of -\$6.41 million. This clearly is concerning, and warrants more in-depth analyses and caution pending the next update of the consensus revenue forecast for fiscal year 2018 and beyond. The next updated consensus revenue forecast will be completed in January," the Secretary concluded.

## State of Vermont Revenue, by Major Fund vs. Consensus Revenue Forecast Target

Month: Oct-17  
FY: 2018

### General Fund By Major Element (In Millions)\*

Tax Component	Month				Fiscal YTD				Prior Fiscal YTD		
	Target	Revenue	\$ Change	% Change	Target	Revenue	\$ Change	% Change	Revenue	Change	% Change
Personal Income	66.96	61.28	-5.69	-8.49%	244.78	238.37	-6.41	-2.62%	237.66	0.71	0.30%
Sales & Use	24.05	24.03	-0.02	-0.08%	88.82	88.80	-0.02	-0.03%	84.61	4.19	4.96%
Corporate	-11.96	-5.94	6.01	-50.28%	10.43	13.42	2.99	28.71%	27.86	-14.44	-51.84%
Meals & Room	15.61	15.43	-0.18	-1.16%	63.46	64.24	0.78	1.23%	61.48	2.76	4.49%
Insurance Premium	0.58	0.45	-0.13	-22.27%	9.00	8.77	-0.23	-2.53%	8.86	-0.09	-0.98%
Inheritance & Estate	1.49	2.50	1.01	67.60%	5.57	4.95	-0.62	-11.12%	7.18	-2.23	-31.10%
Real Prop. Transfer	1.22	1.28	0.06	4.62%	4.22	4.30	0.08	1.83%	4.97	-0.67	-13.52%
Other	9.60	8.34	-1.26	-13.13%	34.26	34.63	0.37	1.08%	37.30	-2.66	-7.14%
<b>Total</b>	<b>107.56</b>	<b>107.36</b>	<b>-0.20</b>	<b>-0.19%</b>	<b>460.54</b>	<b>457.48</b>	<b>-3.06</b>	<b>-0.66%</b>	<b>469.92</b>	<b>-12.43</b>	<b>-2.65%</b>

\*Differences due to rounding

### Transportation Fund By Major Element (In Millions)\*

Tax Component	Month				Fiscal YTD				Prior Fiscal YTD		
	Target	Revenue	\$ Change	% Change	Target	Revenue	\$ Change	% Change	Revenue	Change	% Change
Gasoline	6.77	6.47	-0.30	-4.45%	27.88	27.69	-0.19	-0.69%	28.00	-0.32	-1.14%
Diesel Fuel	1.58	1.54	-0.04	-2.62%	6.04	6.51	0.47	7.84%	6.27	0.24	3.89%
MV Purchase & Use	6.29	6.65	0.36	5.70%	23.92	24.58	0.65	2.74%	22.80	1.78	7.81%
Motor Vehicle Fees	7.27	7.04	-0.23	-3.14%	28.53	28.61	0.08	0.28%	28.19	0.42	1.48%
Other	1.67	1.30	-0.37	-22.07%	6.52	6.20	-0.32	-4.94%	5.30	0.90	16.92%
<b>Total</b>	<b>23.58</b>	<b>23.00</b>	<b>-0.58</b>	<b>-2.46%</b>	<b>92.89</b>	<b>93.58</b>	<b>0.69</b>	<b>0.75%</b>	<b>90.56</b>	<b>3.02</b>	<b>3.34%</b>

Note:

TIB Fuel Fees/Gasoline	1.12	1.03	-0.09	-8.13%	4.54	4.43	-0.11	-2.52%	4.49	-0.06	-1.32%
TIB Fuel Fees/Diesel	0.13	0.16	0.03	21.56%	0.56	0.67	0.11	19.51%	0.84	-0.17	-20.11%

\*Differences due to rounding

### Education Fund By Major Element (In Millions)\*

Non-Property Tax Component	Month				Fiscal YTD				Prior Fiscal YTD		
	Target	Revenue	\$ Change	% Change	Target	Revenue	\$ Change	% Change	Revenue	Change	% Change
Sales & Use	12.95	12.94	-0.01	-0.08%	47.83	47.82	-0.01	-0.03%	45.56	2.26	4.95%
MV Purchase & Use	3.15	3.33	0.18	5.71%	11.96	12.29	0.33	2.74%	11.40	0.89	7.81%
Lottery Transfer	1.83	2.16	0.33	17.84%	6.86	7.43	0.57	8.32%	6.58	0.85	12.99%
Investment Income	0.11	0.02	-0.09	-78.41%	0.21	0.24	0.03	14.05%	0.11	0.14	126.34%
<b>Total</b>	<b>18.04</b>	<b>18.45</b>	<b>0.41</b>	<b>2.26%</b>	<b>66.86</b>	<b>67.78</b>	<b>0.92</b>	<b>1.37%</b>	<b>63.64</b>	<b>4.14</b>	<b>6.50%</b>

**Comparative Statement of Revenues  
General Fund  
As of October 31, 2017**

	<u>Total to Date Last Year</u>	<u>Total to Date This Year</u>	<u>% of Change</u>
<b>Taxes</b>			
Personal Income Tax	237,658,995	238,369,035	0.3%
Sales & Use Tax	84,608,440	88,800,760	5.0%
Corporate Income Tax	27,859,243	13,417,880	-51.8%
Meals & Rooms Tax	61,477,572	64,239,918	4.5%
Liquor & Wine Tax	6,032,695	6,193,624	2.7%
Insurance Premium	8,859,709	8,773,221	-1.0%
Telephone Gross Receipts	106,100	105,890	-0.2%
Telephone Property Tax	1,499,951	1,502,702	0.2%
Beverage Tax	2,534,050	2,572,058	1.5%
Electric Generating	0	0	0.0%
Inheritance & Estate Tax	7,184,746	4,950,270	-31.1%
Real Property Transfer Tax	4,971,339	4,299,109	-13.5%
Bank Franchise Tax	5,872,277	4,718,637	-19.6%
All Other Taxes	694,743	498,424	-28.3%
<b>Total Taxes</b>	<b>449,359,858</b>	<b>438,441,527</b>	<b>-2.4%</b>
<b>Other Revenues</b>			
Business Licenses	129,418	29,732	-77.0%
Fees	14,342,686	14,579,785	1.7%
Services	714,100	944,628	32.3%
Fines, Forfeits & Penalties	2,163,852	991,301	-54.2%
Interest, Prem	441,946	759,755	71.9%
Special Assessments	0	0	0.0%
All Other Revenues	2,764,305	1,735,359	-37.2%
<b>Total Other Revenues</b>	<b>20,556,306</b>	<b>19,040,559</b>	<b>-7.4%</b>
<b>Total General Fund</b>	<b>469,916,164</b>	<b>457,482,087</b>	<b>-2.6%</b>

**Transportation Fund  
As of October 31, 2017**

	<u>Total to Date Last Year</u>	<u>Total to Date This Year</u>	<u>% of Change</u>
<b>Non-Dedicated</b>			
<b>Taxes</b>			
Gasoline	28,003,169	27,685,083	-1.1%
Diesel Fuel	6,269,056	6,513,019	3.9%
MV Purchase & Use	22,796,199	24,576,525	7.8%
<b>Total Taxes</b>	<b>57,068,424</b>	<b>58,774,627</b>	3.0%
<b>Other Revenues</b>			
Motor Vehicle Fees	28,191,205	28,608,910	1.5%
Other	5,302,804	6,200,291	16.9%
<b>Total Other Revenues</b>	<b>33,494,010</b>	<b>34,809,201</b>	3.9%
<b>Total Non-Dedicated</b>	<b>90,562,433</b>	<b>93,583,828</b>	3.3%
<b>Dedicated</b>			
Federal Aid	130,293,968	140,479,795	7.8%
Infrastructure Bond Fund Revenue	5,377,017	5,099,134	-5.2%
Transportation Impact Fee	21,025	54,739	160.4%
Other	1,973,031	1,570,758	-20.4%
<b>Total Dedicated</b>	<b>137,665,041</b>	<b>147,204,425</b>	6.9%
<b>Total Transportation Fund</b>	<b>228,227,474</b>	<b>240,788,253</b>	5.5%

**State of Vermont  
Comparative Statement of Revenues  
Education Fund  
As of October 31, 2017**

	<u>Total to Date Last Year</u>	<u>Total to Date This Year</u>	<u>% of Change</u>
<b>Non-Dedicated</b>			
<b>Estimated Revenues:</b>			
Sales & Use Tax	45,558,391	47,815,794	5.0%
Purchase & Use Tax	11,398,100	12,288,263	7.8%
Lottery Transfer	6,576,112	7,430,280	13.0%
Investment Income	107,933	244,298	126.3%
<b>Total estimated revenues</b>	<b><u>63,640,535</u></b>	<b><u>67,778,634</u></b>	<b><u>6.5%</u></b>
<b>Other Revenues:</b>			
Education Property Taxes	(415,027)	584,439	240.8%
Electric Energy Educ Prop Tax	0	0	0.0%
Uniform Capacity Tax	28,983	50,773	75.2%
Medicaid Reimbursement	0	0	0.0%
All Other Revenues	166,992	712,390	326.6%
<b>Total other revenues</b>	<b><u>(219,051)</u></b>	<b><u>1,347,602</u></b>	<b><u>715.2%</u></b>
<b>Total Education Fund</b>	<b><u>63,421,484</u></b>	<b><u>69,126,236</u></b>	<b><u>9.0%</u></b>